



New Hampshire is Our Mission

Community College System of New Hampshire - Senate Finance Budget Review – April 21, 2023

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Supporting New Hampshire's communities and workforce

- 93% of our students are NH residents and the vast majority remain in our communities and workforce
- Campuses throughout New Hampshire to serve communities and support local employers and industries
- 21,000 students annually, from high school through career advancement and lifelong learning programs that include:
 - Accelerated and affordable dual enrollment pathways
 - Associate degree and certificate programs
 - High demand career and technical
 - Transferable
 - Business training programs
 - Industry-recognized skills-based training
 - Customized training with employer partners

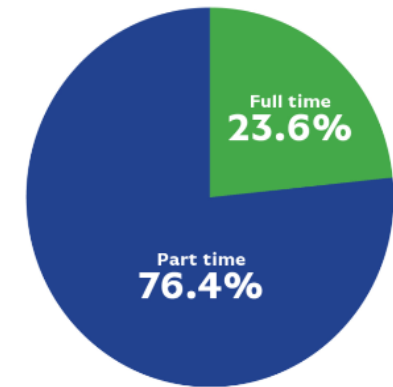




Who our students are and what they seek:

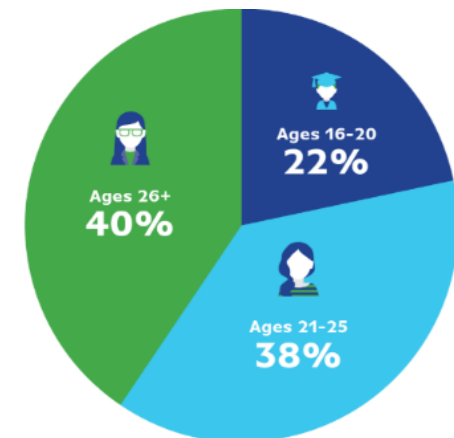
- ✓ Education nearby, in their communities
- ✓ Links to local careers
- ✓ Economic and social mobility
- ✓ Education they can afford on family budgets
- ✓ Accessible, flexible programs
- ✓ Exploration and on-ramps
- ✓ Academic support
- ✓ Colleges they can attend while working
- ✓ Pathways

Full time vs. part time

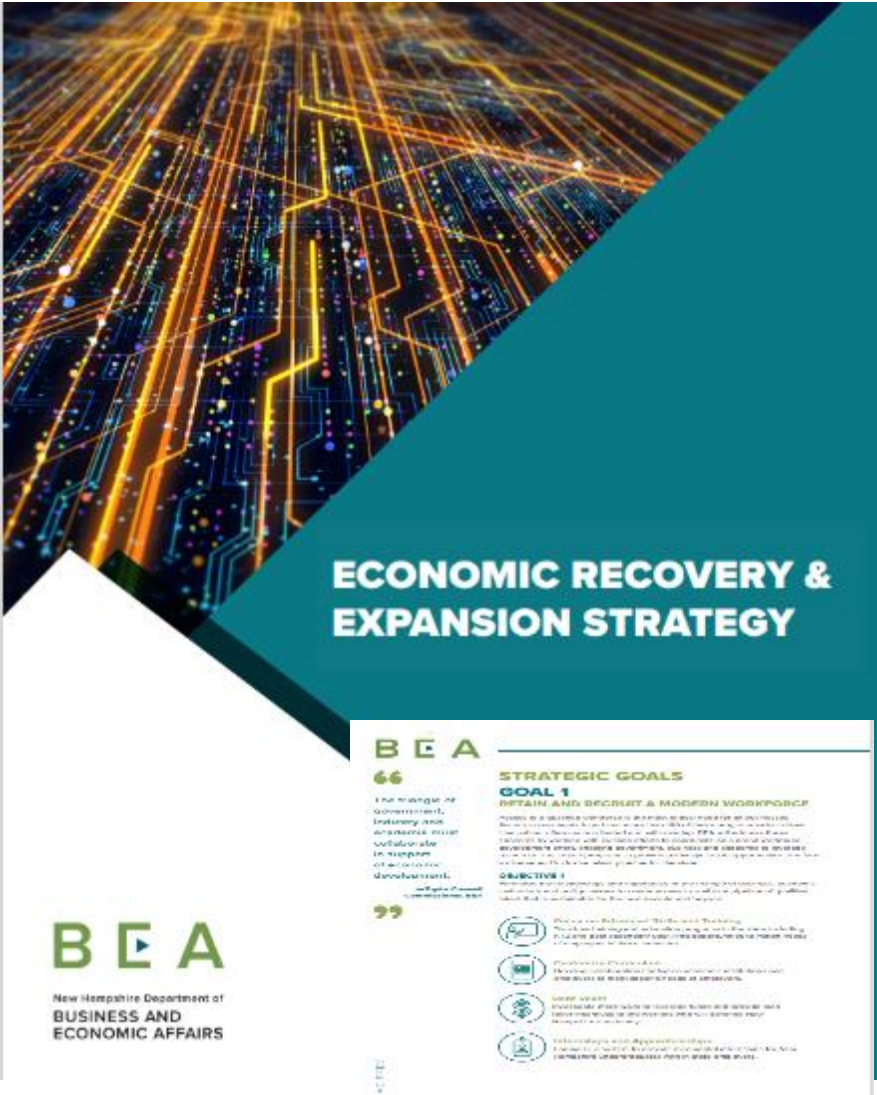


CCSNH Students by Age Range

Ages listed for the current academic year: Summer '20, Fall '20 and Spring '21. Does not include Running Start, Early College, eStart, non-credit or potential students from late start classes.



CCSNH's work is aligned with the top priorities in NH's Economic Recovery and Expansion Strategy



Goal #1: Retain and recruit a modern workforce

Specific strategies in the report include:

- Leverage existing programs
- Explore all talent pools
- Build educational partnerships
- Upskill labor

CCSNH programs prepare NH residents for all of the sectors noted in the report, with particular strength in healthcare, technicians across multiple industries, hospitality, IT, business professions, skilled trades such as HVAC, welding, electrical systems technology, electrical line workers and more

Operating Budget Notes

Shift in program/enrollment mix

- Our enrollment is increasingly concentrated in technical programs with high operating costs, but which are mission-critical because they support a skilled workforce in high-need fields (nursing, dental, radiation therapy, welding, auto tech e.g.)
- Enrollment decreases - seen as part of a national trend - have been primarily in programs with lower operating costs that historically have offset high-cost programs

Cost-Containment efforts

- Over the last 9 years, we have reduced the size of our workforce by 30%, primarily by attrition and reorganizing our work
- CCSNH has implemented efficiencies including centralized systems and services, shared positions and shared programs

HB1&2 - Specific Funding Initiatives Passed by the House

	Goal	Amount	Detail
Early Childhood Educator initiative (HB1)	To increase the ECE workforce, enabling more NH adults to re-enter the workforce	\$1,250,000 n FY24 and FY25	Will pay tuition costs for students to enroll in courses/programs that will lead to credentials in Early Childhood Education
Dual and Concurrent Enrollment (HB2, pg. 1)	To expand d/c enrollment to more high schools and students, including reaching more underserved students and schools	\$3,250,000 in FY24 and FY25	Increases cap from 2 courses per year to 5; allows CCSNH to work with schools in new and more creative ways to deliver courses and expand opportunity.
Math Learning Communities (HB2, pg. 116)	To revive partnership with NH high schools that supports improved mathematics learning and reduces the need for remediation	\$200,000 in FY24 and FY25	Funds will be used to re-engage high schools, support teacher-to-teacher convenings, develop course materials
Promise Program (HB2, pg. 117)	To reduce financial barriers to postsecondary education	\$3,000,000 in FY24 and FY25	CCSNH will use this funding to create a community college Promise Program for NH, aimed at families who cannot afford higher education, to bridge gaps in postsecondary access and success
Workforce Credentials (HB2, pg. 117)	To help more NH residents earn credentials of workforce value	\$2,000,000 (from FY23 surplus, non-lapsing for the biennium)	Funds will support enrollment of NH residents in high-demand/high-skill workforce programs, such as bootcamps, leading to employer-recognized and stackable credentials; can target specific populations/industry sectors

FY 23/FY24-25 Comps

	FY23	FY24	FY25
HB1	\$56,000,000	3% increase per Governor guidance \$2.2M for tuition freeze \$1.25M for Early Childhood Educator initiative \$61,130,000	\$4.6M for tuition freeze \$1.25M for Early Childhood Educator initiative \$64,530,000
Specific programs funded in HB2	Dual and Concurrent Enrollment \$1,500,000	Dual and Concurrent Enrollment expansion \$3,250,000 Promise Program \$3,000,000 Math Learning Communities \$ 200,000	Dual and Concurrent Enrollment expansion \$3,250,000 Promise Program \$3,000,000 Math Learning Communities \$ 200,000
Surplus from FY23	(appropriated from FY23 surplus but carried forward into FY24-25)	Workforce credentials \$2,000,000	



The affordable, local on-ramps to education and training in NH

- Comprehensive community colleges that provide an affordable start to postsecondary education and a foundation for achievement
- Small classes and supportive environments to discover, explore and pursue interests and strengths that lead to gainful opportunities in New Hampshire's workforce
- 8,000 high school students take courses for dual credit at free or reduced cost



A partner for NH employers

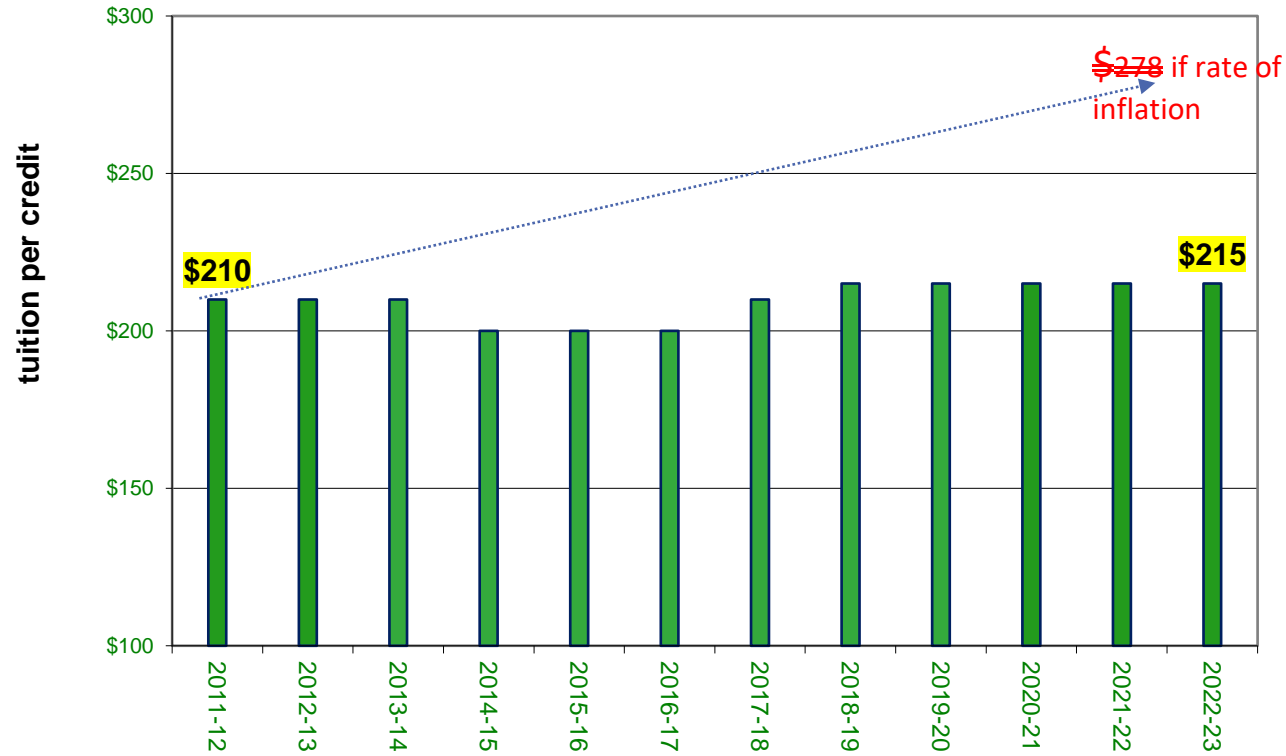
- Hundreds of relationships with businesses in every region of the state
- Customized training
- Apprenticeship “earn while you learn” programs
- Short-term and stackable credentials
- Focus on high-need sectors of NH workforce
- *Spotlight on Healthcare:* In the last decade, 3,400+ nursing grads, 500+ medical assistants, 440+ radiologic technologists, 650+ dental hygienists, and more



The colleges for working people in New Hampshire

- Programs for place-bound students who need opportunities locally
- Our students live in your community...they are adults raising families, young people making a start in life, career-changers, and new entrants or re-entrants to the state's workforce
- Our students work in businesses that serve your community. More than three-quarters of our students are employed while going to school
- Classes on campus, at worksites, and online

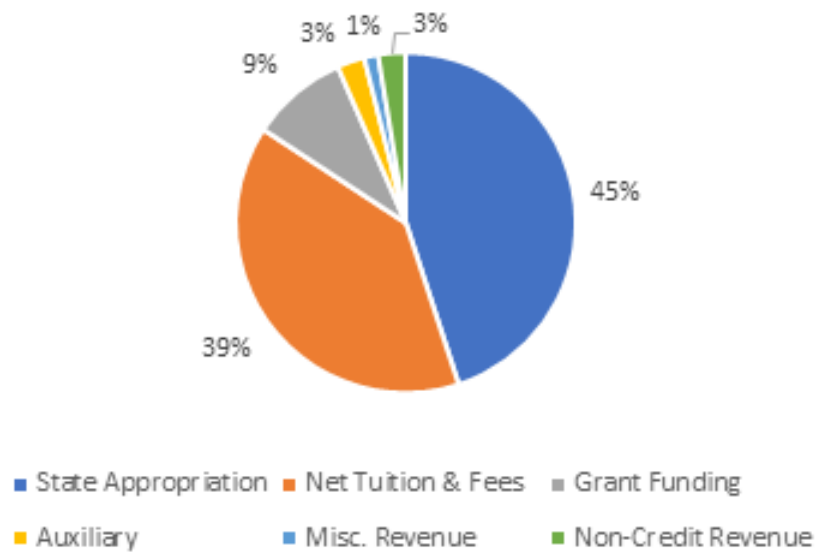
CCSNH Tuition 2011-2022
(actual per credit cost)



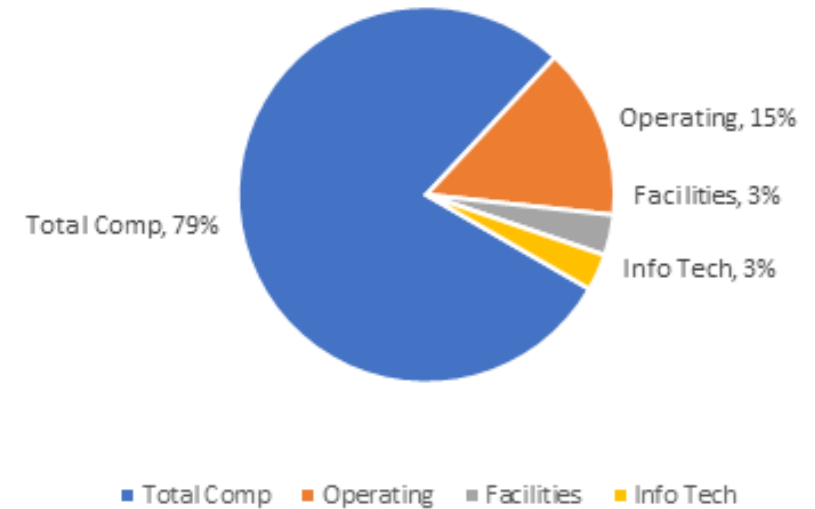
Maintaining Affordability

Revenue & Expenditures Overview

CCSNH Sources of Revenue



FY23 Allocation of Expense



Appendix

Spotlights

Examples of recent industry partnerships

Our learning environments in pictures

Student Spotlight

Seeking to move beyond a fast-food job, Jolene found a chance to follow her dream of become a technology professional and enrolled at Nashua Community College's coding bootcamp, an 18-week part-time course. After completing both front-end coding and back-end coding bootcamps, Jolene secured a job in the field where she has been promoted several times and now serves as a coding mentor.



Partnership Spotlight

Manchester Community College is working with Catholic Medical Center and Elliot Health Systems to build and diversify the LNA workforce in New Hampshire and create on-ramps in the Nursing profession. Working with Southern NH Services and the International Institute of New England, the "LNA for Success" program helps students whose first language is not English enter healthcare roles through English as a Second Language curriculum, LNA and work readiness skills training.



Program Spotlight

River Valley Community College partnered with the Sullivan County Department of Corrections to provide training to help returning citizens obtain employment upon release. The program included businesses and career fundamentals along with math for manufacturing. Among the most productive components of the program was the opportunity to interview with potential employers at the end of the session.



Pathway Spotlight

All seven community colleges host summer enrichment and bridge programs for NH middle and high school students. In 2022 these included college preparation programs focused on math and writing skills and career-specific offerings such as automotive technology, entrepreneurship, culinary camp, veterinary tech, game design and programming, HVAC; and introduction to college student life.

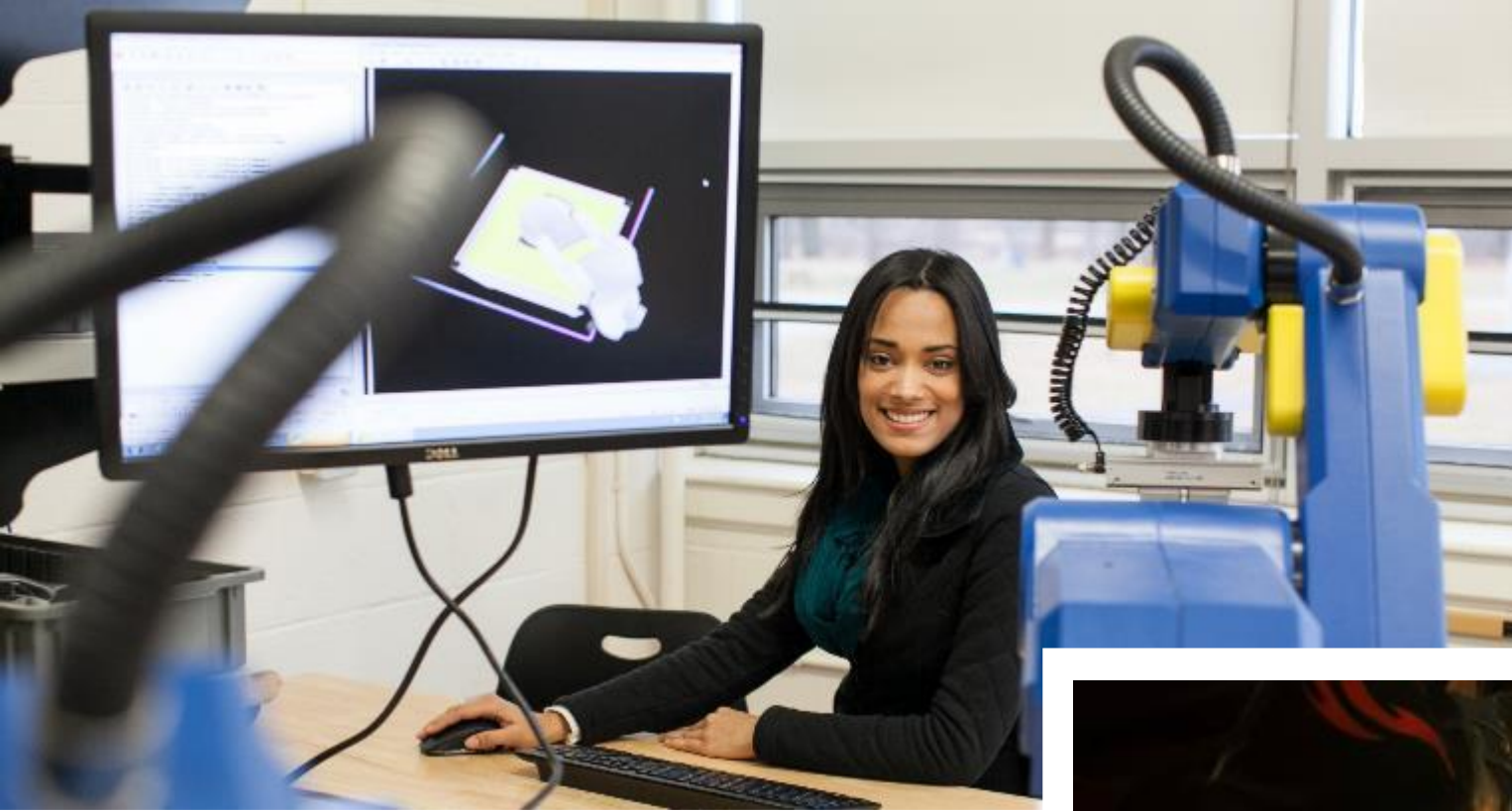


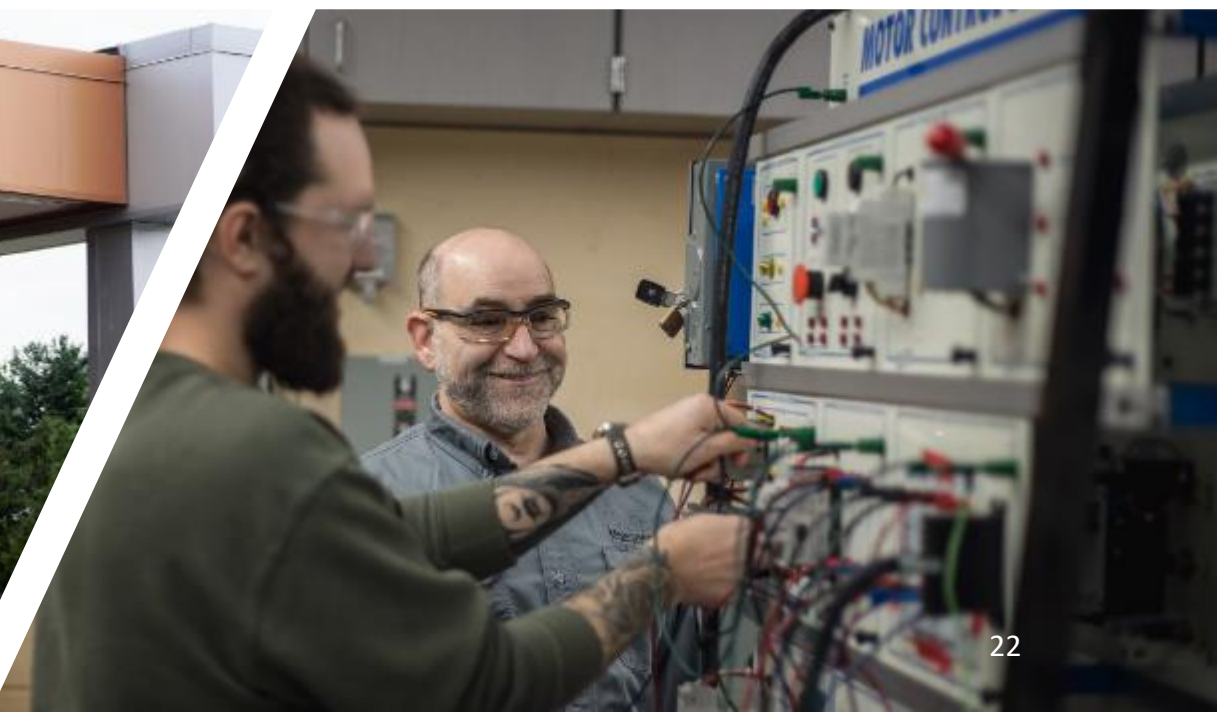
Recent Industry Partnerships (next 3 slides)

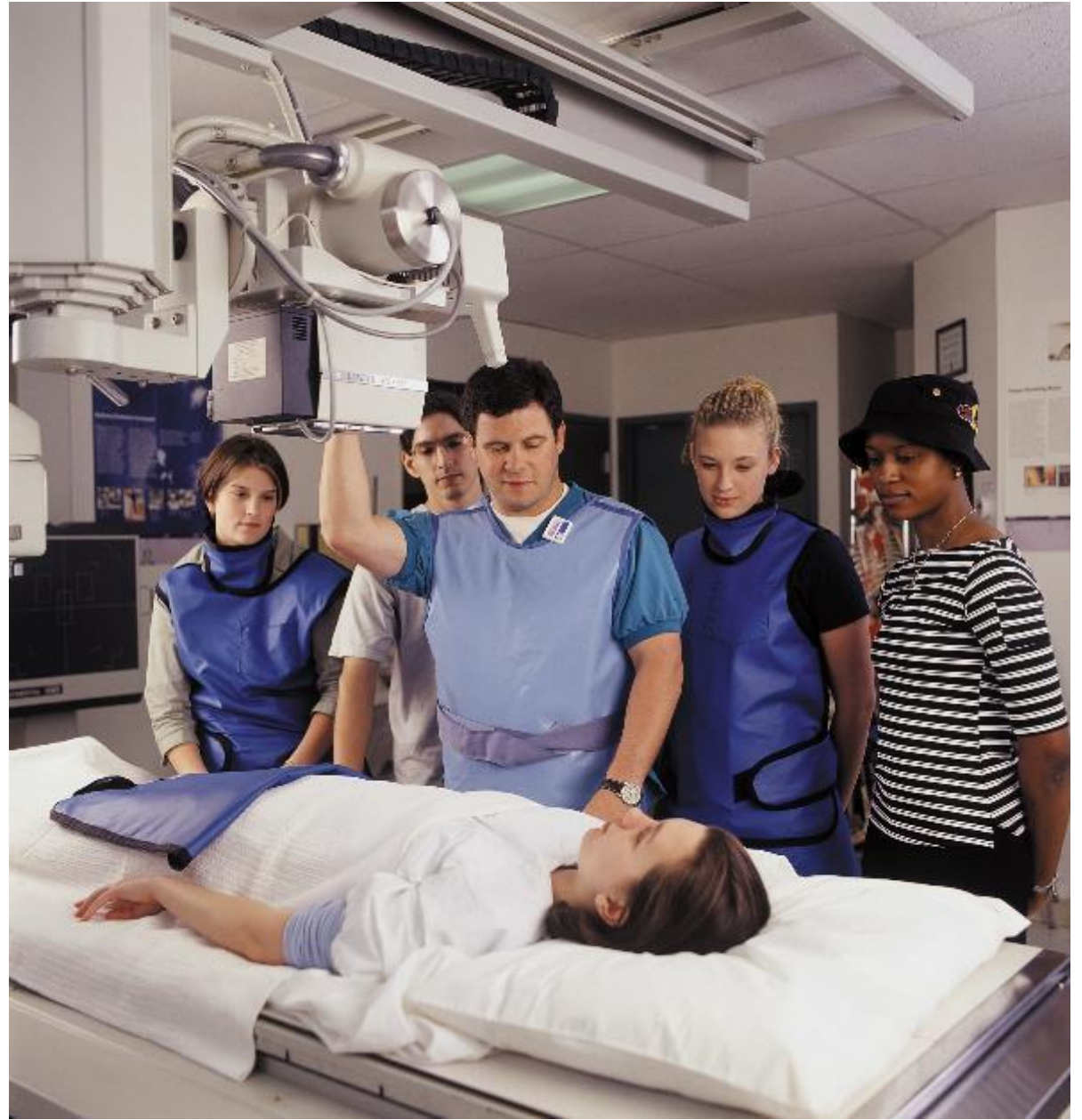
- **BAE Systems** and Nashua CC – variety of training currently includes microelectronics and soldering technology
- **Protolabs**, a Nashua-based digital manufacturer of custom prototypes, partners with Nashua CC to train students and incumbent employees on process-specific equipment, enabling the company to enter new markets.
- **Portsmouth Naval Shipyard**, workplace skills, conflict management, effective communication with Great Bay CC
- **Eversource** - Manchester CC created a line worker training program, creating a career pipeline into this critical industry.
- **Under His Wings Preschool** (Gilford) partners with Lakes Region CC to train new staff and increase childcare capacity for area families.
- **Palmer and Sicard** (Epping) – HVAC registered apprenticeship program with Manchester CC
- **GEOKON** (Lebanon) - leadership training
- **Mercury Marine** (statewide and regional) – marine engines and systems training series
- **Dartmouth-Hitchcock Medical Center** partners with River Valley CC for a variety of healthcare roles
- **Senior Helpers** (Stratham) – Licensed Nursing Assistant (LNA) registered apprenticeship program (GBCC)
- **Hitchiner** (Milford) – robotics & mechatronics training with Nashua CC
- **Teledyne DGO** partners with Great Bay CC to train electromechanical cable assemblers and fiber optics workers
- **Milton Cat** partners with White Mountains CC to train students in diesel heavy equipment to support the construction and transportation needs in the state.
- **NH Auto Dealers Association:** partnerships with local dealers that include co-op programs, scholarships, curriculum support; enabling this active sector to maintain a skilled workforce.
- **Teleflex Medical** (Jaffrey) – machine tool maintenance, OSHA requirements, blueprint specs
- **Catholic Medical Center** (Manchester) – Licensed Nursing Assistant (LNA) and Medical Assistant (MA) registered apprenticeship programs

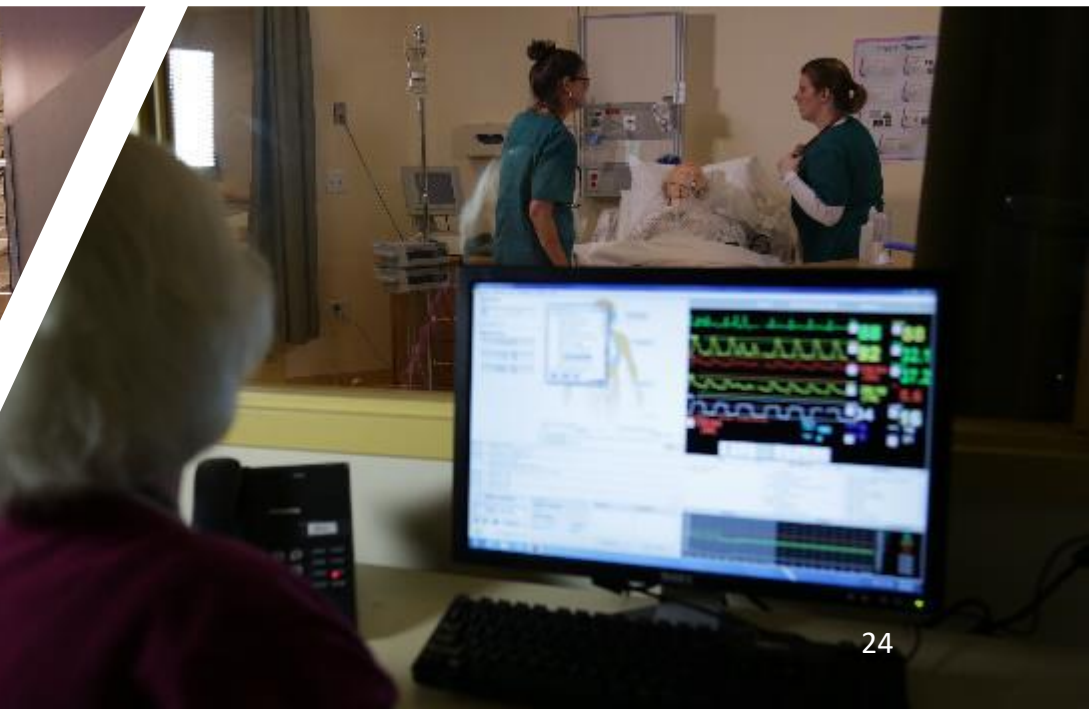
- **NH Ball Bearing**, Astro Division (Laconia) - CNC Operator Boot Camp trainings and apprenticeships; leadership training
- **Eastern Millwrights** (Northern NH) – welding technology with WMCC
- **Titeflex, GE, Scotia Technology, Axenics** (Manchester area) – Tube formation
- **New England Wire** (Littleton) – CNC machining training with WMCC
- Hospitals across NH – for LNAs, LPNs, RNs, medical assisting, other healthcare fields; building training cohorts among smaller regional hospitals such as **Littleton Reg. Healthcare, Weeks Medical Center and Androscoggin Valley Hospital** - too small to field individual training cohorts
- **Common Man family of restaurants** (Statewide) – internship sites for culinary & restaurant management students
- **Chinburg Builders** (Seacoast) – leadership and corporate growth (GBCC)
- **Cottage Hospital** (Woodsville) – specialized geriatric nursing care training (WMCC)
- **Rapid Manufacturing and Omni Components** (Nashua area) – Advanced Manufacturing/CNC training (NCC)
- **Lonza Biologics** (Portsmouth) – customized biotech curriculum and employment pathways (GBCC)
- **Fidelity** – training for entry-level positions in IT and customer service
- **Ruger** (Newport) – advanced and specialized machine tooling
- **Whelan Engineering** (Charlestown) – professional skills
- **NE Delta Dental** (Concord) – specialized customer service related to dental services (NHTI)
- **Seacoast Harley-Davidson** (Hampton) – motorcycle technician training in classroom built by the employer on-site (GBCC)
- **Eptam Plastics** (Northfield) – advanced manufacturing
- **New England Wire, Genfoot America, Burndy, Rotobec** (Northern NH) – CNC machining, 3D modeling, CAM
- **Globe Manufacturing** (Pittsfield)
- Specialized IT certificates (CISCO, Facebook, Microsoft)

- **Amphenol Printed Circuits, Inc.** (Nashua) - customized machine mechanic registered apprenticeship program
- **Dowling Inc.** (Portsmouth) – HVAC registered apprenticeship program with HVAC associate degree
- **Merchants Fleet Management** (Hooksett) – Microsoft Excel Skills Training
- **NHSaves Utilities, Eversource, Liberty Utilities, NH Electric Co-op & Unitil** (statewide) – Building Operator Certification program and other energy efficiency trainings
- **GM Automotive** Service Technician Apprenticeship Program
- **Toyota** Technical Education Network (T-TEN, statewide with NHADA)
- **LRGH** (Laconia and area) – medical assistant apprenticeships and other partnerships
- **Pike Industries** (Belmont) – Microsoft Excel and PowerPoint training series
- **City of Lebanon** - MS Office 365 training
- **Freudenberg-NOK** (Bristol, Northfield and Ashland) – manufacturing maintenance mechanic apprenticeship
- **NH Rural Renewables** program (statewide) – grant-funded no-cost energy efficiency, solar and wood heat technical assistance to NH rural small businesses
- **Cheshire Medical Center** (Keene) - Nursing Assistant Training
- **Cedarcrest Center for Children with Disabilities** (Keene) – leadership and management training
- **Tecomet Manufacturing** (Manchester) – customized Machine Operator registered apprenticeship program
- **Benchmark Senior Living** (New Hampshire LTC Facilities) – Licensed Nursing Assistant (LNA) and Medication Nursing Assistant (MNA) training via NH Job Training Fund Grants
- **Airex Corporation** (Somersworth) – IPC J-STD Soldering Certification classes









Student Success that Supports the State's Success Because New Hampshire is our mission



COMMUNITY COLLEGE
system of New Hampshire

CHOOSE COMMUNITY

